

- Builder \$530
- Associate \$505
- Affiliate \$20 (Additional employee from a company to join)

Please complete and fax or mail to:  
HBA of Raleigh Wake-County  
5580 Centerview Drive, Suite 115  
Raleigh, NC 27606  
Fax 919.233.2036

For questions, please contact Andy Ladner, Director of Membership at 919.232.5884 or aladner04@hbawake.com.

(Prefix or Suffix if any) First, Middle and Last Name: \_\_\_\_\_

Title: \_\_\_\_\_ Special Designations: \_\_\_\_\_

Company Name: \_\_\_\_\_

Company Address: \_\_\_\_\_

City / State / Zip: \_\_\_\_\_

Work Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Mobile Phone: \_\_\_\_\_ Website: \_\_\_\_\_

Home Address: \_\_\_\_\_

City / State / Zip: \_\_\_\_\_ Home Phone: \_\_\_\_\_

Where would you prefer to receive HBA information? Company Address  Home Address

Our main method of communication is through email, please provide an email address if you wish to receive upcoming events, good news, etc.

Email address: \_\_\_\_\_

Included in your 2012 HBA Builder or Associate Membership is one (1) free Affiliate Membership. The free Affiliate Member must be an employee of the company applying for membership. Please provide the following information for your free Affiliate Member.

Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Who, if anyone, recommended HBA membership to you (SPIKE club sponsor)? Name & Company: \_\_\_\_\_

**BILLING CONTACT:** Is there another person who is responsible for annual dues, billing questions, etc? If so, please enter his/her information below. Check here if contact is the same as above.

Name: \_\_\_\_\_

Billing Address: \_\_\_\_\_

City / State / Zip: \_\_\_\_\_

Office Phone: \_\_\_\_\_ Additional Phone: \_\_\_\_\_

Fax: \_\_\_\_\_ Email Address: \_\_\_\_\_

The HBA offers five Councils to further your membership experience. All councils are open to Builder, Associate and Affiliate Members.

**50+ HOUSING COUNCIL** — Affiliated with the National Association of Home Builders (NAHB) 50+ Council, is the voice of the 50+ housing industry and a leading source of information and research on the active adult and independent living communities.

The Baby Boomer generation, those born between 1946 and 1964, is transitioning into retirement, reaching 100 million by 2012. Therefore, recognizing their influence and lifestyle preferences, 50+ Housing Council members hope to meet the expectations of this unique market segment by focusing on housing details that include design, accessibility, energy efficiency, technology, location, finance, ownership, management, and sales and marketing. Annual fee is \$175/year.



**REMODELERS COUNCIL** — Together the HBA and the NAHB Remodelers give you the tools you need to build your remodeling business. Welcoming both Professional Remodelers and Associate Members, the Remodelers Council promotes and supports the remodeling industry by offering awards and recognition, showcase and sponsorship opportunities, educational opportunities, networking and social functions. The annual Remodelers Home Tour and the STAR Awards (Showcasing Triangle Achievements in Remodeling) honors several top categories and captures the public's attention. Local HBA Council members will also become members of the NAHB Remodelers Council. This council is committed to responsible business practices, quality construction, and reliable customer service through industry-leading programs in education, networking, marketing, advocacy, and recognition of excellence. Annual fee is \$125/year.



**TRIANGLE SALES & MARKETING COUNCIL (TSMC)** — Make Connections and Build Your Career

Through the Information, Education, Recognition, and Networking Resources of the TSMC. Supports the new home sales and marketing industry. It is affiliated with the National Sales and Marketing Council (NSMC). This council offers professional educational training through the Institute of Residential Marketing (IRM), Certified New Home Sales Professional (CSP), Advanced CSP, speakers, special seminars and other programs.

The TSMC provides an effective forum for the exchange of ideas with local, regional, and national experts in the sale and marketing of new homes, and recognizes member's professional achievements in sales and marketing excellence through a variety of award programs. The council holds monthly breakfast meetings, provides training, offers awards and recognition programs, and provides sales and marketing tools to members hosting the annual MAME Awards (Major Achievements in Marketing Excellence). Annual fee is \$125/year.



**GREEN HOME BUILDERS OF THE TRIANGLE** — Develops and implements a Green Building Program which will allow builders to certify their house as a "green" house given that it meets certain criteria in the categories of lot design, preparation and development; resource efficiency; energy efficiency; water efficiency; and indoor environmental quality. Meets as needed. Annual fee is \$75/year.



**COUNCIL FOR AGELESS RESIDENTIAL ENVIRONMENTS (C.A.R.E.)** — Designed to be the primary resource for ageless design in home construction for HBA members, building industry professionals and the general public. The goals of the Council are to educate the general public about ageless design by participation in such events as the Southern Ideal Home Show C.A.R.E. Pavilion, to schedule classes, seminars and webinars for our council members, HBA members, and the general public on topics dealing with ageless design, to serve as a resource for developers, contractors and REALTORS™ who provide ageless design products and services and to increase business for our council members through the promotion of ageless design. Annual fee is \$100/year.



## Membership Directory Yellow Pages Categories

Each Builder or Associate member receives two listings on the HBA website and directory. Please mark two of the following categories:

### **BUILDER CLASSIFICATIONS**

- Builder-Custom
- Builder-Modular
- Builder-Commercial
- Builder-Multi-Family
- Remodeling Residential & Commercial
- Spec / Tract Building

### **ASSOCIATE CLASSIFICATIONS**

- Accountants
- Additions
- Ad Specialties
- Advertising
- Air Duct Cleaning
- Appliance
- Appraisers
- Architectural Illustration
- Architects and Designers
- Associations
- Attorneys
- Auctioneers
- Audio Visual
- Automobile/Truck Dealer
- Backhoe Service
- Banks
- Building Materials
- Brick & Block
- Cabinets, Countertops & Vanities
- Cable Installation
- Carpenters
- Central Vacuum Systems
- Civil Engineers
- Construction House Cleaning
- Closets-Custom
- Communications
- Computers & Technology Information
- Concrete & Cement Contractors
- Concrete & Cement Suppliers
- Construction Clean-Up
- Construction Equipment
- Crawl Spaces-Sealed
- Debris Removal
- Decks
- Developers
- Doors
- Drywall
- Education
- Electrical Contractors
- Electrical Equipment Suppliers
- Elevators & Lifts
- Engineers
- Environmental Consulting
- Erosion Control
- Excavation and Grading

- Exterior Design
- Exterior Trim Contractors
- Fences
- Financial Services
- Financial Planning
- Fireplaces and Accessories
- Fire Protection/First Aid
- Flooring
- Footings and Foundations
- Foundation Repair
- Framing
- Garage Doors
- Garage Organization
- Glass-Etched, Carved & Beveled
- Graphic Design
- Green Building Council
- Grounds Maintenance
- Gutters
- Hardware
- Home Theatre Automation
- Home Energy Management
- Home Inspection Services
- Home Maintenance Repair
- Home Staging
- Home Warranties
- Heating & Air (HVAC)
- Insulation
- Insurance
- Interior Design
- Interior Trim Contractors
- Irrigation
- Janitorial Services
- Kitchen & Bath
- Land Developers
- Landscape
- Land Planner
- Lawn & Garden Suppliers
- Lighting
- Lightning Protection
- Masonry
- Management Company
- Millwork
- Mirror
- Marketing and PR
- Market Research
- Mold Treatment
- Mortgage
- New Home Sales & Marketing
- Occupational Safety
- Ornamental Metal Work
- Overhead Door
- Painting & Wall Coverings
- Paving Contractors
- Pest Control
- Photography
- Plumbing Contractor
- Plumbing Suppliers
- Pools and Spas
- Patios, Porches & Enclosures
- Power Wash
- Printing
- Production - Film & Video
- Propane & Gas
- Property Management
- Publications
- Rain Water Systems
- Real Estate
- Residential Designers
- Restoration/Disaster Reconstruction
- Remodelers Council \* Builder & Associates
- Roofing
- Sand & Gravel
- Screens
- Security Systems
- Septic
- Sheet Metal
- Show Management
- Siding
- Sign Companies
- Skylights
- Stairs
- Steel
- Stone
- Storage Units, Trailers & Sales Offices
- Street Cleaners
- Structured Wiring
- Structural Beams, Joists & Trusses
- Surveying
- Takeoffs
- Tile Contractors
- Tile Suppliers
- Title Companies
- Toilets-Portable
- Tree Service
- Trophies, Plaques & Awards
- Universal Design
- Utilities
- Waste Services
- Waterproofing
- Well Drilling
- Whirlpools
- Water Treatment
- Windows, Shutters and Accessories
- Wood Treatment
- Woodworking

\_\_\_\_\_ \$530 Builder HBA Membership. General Contractor's License is required for this membership.

Contractor's License No. \_\_\_\_\_

\_\_\_\_\_ \$505 Associate HBA Membership

\_\_\_\_\_ \$20 Affiliate HBA Membership (additional employee from a company)

All councils below are open to Builder, Associate and Affiliate HBA members. You can apply for council membership as you apply for the above membership.

\_\_\_\_\_ \$125 Triangle Sales and Marketing Council

HBA Affiliation of Company: \_\_\_\_\_ HBA of Raleigh-Wake County \_\_\_\_\_ HBA of Durham, Orange & Chatham Counties

\_\_\_\_\_ \$125 Remodelers Council

\_\_\_\_\_ Builder \_\_\_\_\_ Associate

\_\_\_\_\_ \$100 C.A.R.E. Council

\_\_\_\_\_ Builder \_\_\_\_\_ Associate

\_\_\_\_\_ \$175 50+ Housing Council

HBA Affiliation of Company: \_\_\_\_\_ HBA of Raleigh-Wake County \_\_\_\_\_ Other: \_\_\_\_\_

\_\_\_\_\_ Builder \_\_\_\_\_ Associate

Council sponsor if different from HBA membership sponsor (optional):

\_\_\_\_\_

\$\_\_\_\_\_ Total PAYMENT

If you would like to join the HBA as Builder or Associate Member and participate in a payment plan, please check here.   
The first payment will be \$250 and the second and third payments will be \$150 each. If you select this option, you will be contacted by the HBA to sign a payment plan agreement.

For the Green Home Builders of the Triangle (A separate application and council fee of \$75 must be completed through the HBA of Durham, Orange, & Chatham Counties. Call 919-493-8899.)

**PAYMENT**

My check is enclosed

Please Charge my: Master Card  Visa  Discover

Cardholder Name: \_\_\_\_\_

Card Number: \_\_\_\_\_

Expiration Date: \_\_\_\_\_ / \_\_\_\_\_ CVC (3 digits on back of card): \_\_\_\_\_

Cardholder Signature: \_\_\_\_\_

Your remittance represents your annual membership dues in the Home Builders Association of Raleigh-Wake County. With this payment you acknowledge that a portion of these dues also covers your membership in the North Carolina Home Builders Association and the National Association of Home Builders. You agree to abide by the Constitution and Bylaws of all three organizations. Membership requires your attendance at a new member orientation.

Dues payment to the Home Builders Association of Raleigh-Wake County are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expense, subject to an exclusion for lobbying activity. Since a portion of your dues is used for lobbying by HBA, NCHBA, and NAHB, \$54.75 is not deductible. \$54.75 of your membership dues goes to support the HBA Issues Fund.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_