

2017 MAME WINNERS LIST



Best Logo Design for a Company
Preston Development Company for Preston Retreat

Best Logo Design for a Community
Creekside at Bethpage (AV Homes)

Best Website for a Company
Reward Builders

Best Website for a Community
Preston Development Company for Preston Retreat

Best Brochure for a Company
Ashton Woods

Best Brochure for a Community
Fonville Morisey Barefoot for Hargett Place

Best Print Direct Mail Piece or Newsletter for Consumer
Ashton Woods

Best Print Direct Mail Piece or Newsletter for
General Brokerage/Agents
Avalaire Land LLC

Best Print Ad for a company
Meritage Homes

Best Print Ad for a community
Preston Development Company for Preston Retreat

Best Online Ad
Ashton Woods

Best Signage – Onsite
5401 North

Best Monument (NEW category for 2017)
Traditions at Wake Forest / JPM South Development

Best Commercial – Radio
Meritage Homes

Best Commercial – Television
12 Oaks, a Landeavor Community

Best Video/DVD Promotion for a company
Homes By Dickerson

Best Video/DVD Promotion for a community
Hasentree Lifestyle Video (Toll Brothers)

Best Social Media Ad by a Company
Terramor Homes

Best Social Media Ad by a Community
Wendell Falls by Newland Communities

Best E-newsletter by a Community
Flowers Plantation (Martin Communications)

Best Email Campaign – Company/Community
Terramor Homes

Best Overall Advertising Campaign for a Company
Martin Communications

Best Overall Advertising Campaign for a Community
Briar Chapel by Newland Communities

Best Special Promotion: Pre-Sale, Grand Opening, Event or
other Limited Campaign to the Consumer / General Public
Traditions at Wake Forest / JPM South Development

Best Special Promotion to: Pre-Sale, Grand Opening, Event or
other Limited Campaign to the General Brokerage/Agents
Avalaire Land LLC

New Home Publication
New Homes & Ideas Magazine

Best Model Merchandising for an Attached Home, Sales Price
of \$350,001 - 400,000
Royal Oaks Homes - Townes at Bella Casa Sales Model

2017 MAME WINNERS LIST



Best Model Merchandising for a Detached Home, Sales Price of \$320,001 -370,000

Terramor Homes

Best Model Merchandising for a Detached Home, Sales Price of \$370,001 -420,000

Garman Homes Castle In Brooklyn

Best Model Merchandising for a Detached Home, Sales Price of \$450,001 -500,000

Drees Homes

Best Model Merchandising for a Detached Home, Sales Price of \$520,001 -570,000

HHHunt Homes - The Latham at Willoughby

Best Model Merchandising for a Detached Home, Sales Price of \$570,001 -620,000

Drees Homes

Best Model Merchandising for an Attached Home, Sales Price of \$600,001 -650,000

Ashton Woods

Best Model Merchandising for a Detached Home, Sales Price of \$700,001 -900,000

M/I Homes - The Manteo Model

Best Model Merchandising for a Detached Home, Sales Price of \$900,001+

Enclave at White Oak Creek - Duncan Aberdeen Model Home (Toll Brothers)

Best Product Design for an Attached Home, Sales Price of \$350,001 - 400,000

Royal Oaks Homes - Townes at Bella Casa Sales Model

Best Product Design for an Attached Home, Sales Price of \$600,001 -650,000

Ashton Woods

Best Product Design for a Detached Home, Sales Price of \$320,001 -370,000

CalAtlantic Homes Flower's Plantation "Landrum"

Best Product Design for a Detached Home, Sales Price of \$370,001 -420,000

Drees Homes

Best Product Design for a Detached Home, Sales Price of \$450,001 -549,000

Drees Homes

Best Product Design for a Detached Home, Sales Price of \$549,001 -570,000

HHHunt Homes - The Latham at Willoughby

Best Product Design for a Detached Home, Sales Price of \$570,001 -600,000

Drees Homes

Best Product Design for a Detached Home, Sales Price of \$650,001 -750,000

Royal Oaks Homes - Stonehenge Manors Sales Model

Best Product Design for a Detached Home, Sales Price of \$800,001 +

M/I Homes - The Manteo Model

Best Sales Office/Welcome Center for a Single Builder
Creekside at Bethpage Sales Center (AV Homes)

Best Selection/Design Center
M/I Homes - Design Gallery

Best Community Recreation Facility, Private or Public
Hemingsway Hall (AV Homes)

Best Landscape Design for a community
Traditions at Wake Forest / JPM South Development

Best Outdoor Living Space – Custom Home Builder
Arthur Rutenberg Homes - The Enclave at Falls Lake

2017 MAME WINNERS LIST



Best Outdoor Living Space – Production Builder
Ashton Woods

Best Land Plan for a community
Flowers Plantation (Martin Communications)

Best Custom Home Design for homes 2501-3500 sq ft.
Homes By Dickerson

Best Custom Home Design for homes 3501 + sq ft.
Homes By Dickerson

Best Bronze-Silver Level Green Certified Home
Homes By Dickerson

Best Innovative Feature for Custom Builder
Preston Development Company for Preston Retreat – Upton & Co

Best Innovative Feature for Production Builder
Ashton Woods

Rookie Salesperson of the Year
Sandee Hackney – M/I Homes

Salesperson of the Year
Gian Hasbrock – CalAtlantic Homes

Sales Team of the Year Single Community
Garman Homes – Janice Nesbitt & Krista Brown

Sales Team of the Year Multiple Communities
Homes By Dickerson – Peter Winkler, Whitney White, Diandra Buckheit, Sydney Smith, & Susan Ferdon

Sales Manager of the Year
Ashley Rain – M/I Homes

Internet Sales Counselor of the Year
Christy Cleveland – KB Home

Internet Team Counselor of the Year
Reyna Estrada & Ellen Farley – M/I Homes

Marketing Professional of the Year
Jill Weaver – Level Homes

Leadership Award
Michelle Simms – Terramor Homes

Shining Star Award
Leslie Reaves – Level Homes

Superintendent of the Year Level 1 – Volume 1-12 Total Homes Closed by Individual
Jason Mathena – Terramor Homes

Superintendent of the Year Level 2 – Volume 13--50 Total Homes Closed by Individual
John Picone – Level Homes

Superintendent of the Year Level 3 – Volume 51+ Total Homes Closed by Individual
Brian Dushan – KB Home

Building Company of the Year Level 1 – Volume 1-25 Total Homes Closed in Triangle Market
Reward Builders

Building Company of the Year Level 2 – Volume 26-100 Total Homes Closed in Triangle Market
Drees Homes

Building Company of the Year Level 3 – Volume 101-300 Total Homes Closed in Triangle Market
Homes By Dickerson

Building Company of the Year Level 4 – Volume 300+ Total Homes Closed in Triangle Market
CalAtlantic Homes

Development Company of the Year
Newland Communities

2017 MAME WINNERS LIST



BEST OF THE BEST Community
Royal Oaks Homes – Townes at Bella Casa

BEST OF THE BEST Marketing
Avalaire Land LLC

BEST OF THE BEST Custom
Homes By Dickerson

Top Producer New Home Sales
Brian Nelson

Top Producer General Brokerage
The Jim Allen Group

2017 MILLION DOLLAR CIRCLE



BRONZE

KB Home	Bill Stehney	\$1,128,993
Dan Ryan Builders	Caroline Campbell	\$1,540,370
Drees Homes	Jolene Johnson	\$1,600,000
CBHPW BS	Nina Golden	\$1,668,960
M/I Homes	Donna Johnson	\$1,758,839
Dan Ryan Builders	Amber Schofield	\$2,072,264
Terramor Homes	Danielle Quinn	\$2,094,900
Dan Ryan Builders	Lenka Ruzickova	\$2,146,762
KB Home	Marlene Miles	\$2,412,829
Meritage Homes	Drew Taylor	\$2,572,748
Terramor Homes	Leavitt Bridgmann	\$2,849,390
KB Home	Colleen Coyle	\$2,983,627

SILVER

CBHPW BS	Sandra Hayes	\$3,115,878
CBHPW BS	Janice Horne	\$3,115,878
Dan Ryan Builders	Lisa Kiss	\$3,253,942
M/I Homes	Joye Silverman	\$3,360,612
Ashton Woods	Brittain Perry	\$3,376,115
KB Home	Dawn Juehrs	\$3,424,810
CalAtlantic Homes	John Simms	\$3,541,305
Meritage Homes	Michelle Kelly	\$3,616,664
Fonville Morisey Barefoot	Terri Perry	\$3,626,386
Fonville Morisey Barefoot	Richard Harris	\$3,945,047
Drees Homes	Ken Ward	\$4,100,000
Dan Ryan Builders	Brooke Boyette	\$4,245,783
CalAtlantic Homes	Joe Guarino	\$4,458,298
Level Homes	Patrick Caffrey	\$4,567,101
HHHunt Homes	Kristin Alexander	\$4,634,537
Fonville Morisey Barefoot	Ella Hall	\$4,717,000
Homes by Dickerson	Susan Ferdon	\$4,855,884
CalAtlantic Homes	Ashley Sanders	\$4,953,706

GOLD

CBHPW BS	Ron Mikesh	\$5,076,385
CBHPW BS	Steve Acerno	\$5,104,061
KB Home	Sarah Cabrera	\$5,107,776

2017 MILLION DOLLAR CIRCLE



GOLD (continued)

Meritage Homes	Aparna Ahuja	\$5,113,443
Meritage Homes	Shontavia Lee	\$5,122,188
M/I Homes	Suzanne Jenkins	\$5,175,578
Toll Brothers	Monica Meinken	\$5,188,702
Dan Ryan Builders	Adrienne Taylor	\$5,337,573
Ashton Woods	Anna Ballan	\$5,612,427
KB Home	Marshall Payne	\$5,740,557
Homes by Dickerson	Whitney White	\$6,229,755
M/I Homes	Earle Sherman	\$6,236,139
Fonville Morisey Barefoot	Breane McGuire	\$6,301,853
CalAtlantic Homes	Mark Freeman	\$6,636,553
Dan Ryan Builders	Carla Brand	\$6,673,253
Fonville Morisey Barefoot	Kerrie Bornkessel	\$6,713,982
Fonville Morisey Barefoot	Mary Ann Kohn	\$6,810,767
M/I Homes	Scott Brownell	\$6,971,493
KB Home	Alan Fluke	\$6,991,216
CBHPW BS	Gary Nelson	\$7,016,825
Terramor Homes	Kelly Whelan	\$7,062,466
Toll Brothers	Kelly Haas	\$7,169,278
Dan Ryan Builders	Kimberly Kendrick	\$7,197,741
Fonville Morisey Barefoot	Tanya Edwards	\$7,235,218
KB Home	Katina Hughes	\$7,292,342
Homes by Dickerson	Sydney Smith	\$7,365,517
Meritage Homes	Gary Hooker	\$7,366,743
Fonville Morisey Barefoot	Becca Goland	\$7,491,950
Drees Homes	Chuck Ferguson	\$7,500,000
CalAtlantic Homes	Traci Gibbs	\$7,570,534
Terramor Homes	James Morse	\$7,584,604
CalAtlantic Homes	Rj Wiley	\$7,588,937
CalAtlantic Homes	Haley Allen	\$7,658,305
M/I Homes	Brent Overton	\$7,775,994
CalAtlantic Homes	Kathy Stasser	\$7,782,256
CalAtlantic Homes	Kristen Clark	\$7,823,038
CalAtlantic Homes	Stephanie Vickery	\$7,823,038
CalAtlantic Homes	Kenny Foreman	\$7,840,344
Fonville Morisey Barefoot	Pamela Owens	\$7,874,266
Pulte Homes	Anthony Weber	\$7,895,295

2017 MILLION DOLLAR CIRCLE



GOLD (continued)

CalAtlantic Homes	Chuck Porter	\$7,930,202
M/I Homes	Sonja Torano Sheehy	\$7,977,541
Toll Brothers	Kelly Hazard	\$7,996,110
CalAtlantic Homes	Ann Gowarty	\$8,032,821
Fonville Morisey Barefoot	Michelle Kohn	\$8,084,020
Meritage Homes	Ann Gross	\$8,166,722
Drees Homes	Mary Jo Young	\$8,200,000
Dan Ryan Builders	Meredith Gilley	\$8,361,501
M/I Homes	Sandee Hackney	\$8,502,684
Fonville Morisey Barefoot	Jennifer Rowland	\$8,506,557
Level Homes	Sue Nicol	\$8,516,962
CBHPW BS	Mike Resar	\$8,556,369
HHHunt Homes	Ty Turner	\$8,572,095
Dan Ryan Builders	Esmeralda Fletcher	\$8,686,213
Dan Ryan Builders	Jessa Kellington	\$8,706,191
CalAtlantic Homes	Gavin Williford	\$8,746,107
Dan Ryan Builders	Linda Bohling	\$8,753,186
Dan Ryan Builders.com	Susan Muiznieks	\$8,808,767
CalAtlantic Homes	Brooke Kessing	\$8,909,755
Ashton Woods	Tinishia Gooden	\$8,971,000
Dan Ryan Builders	Richard Poe	\$9,046,090
Level Homes	Unmesh Patel	\$9,108,538
Dan Ryan Builders	Regina Tobin	\$9,150,268
Toll Brothers	Jackie Barkey	\$9,304,676
Terramor Homes	Tim Loebach	\$9,499,252
CalAtlantic Homes	Noel Temple	\$9,500,000
Drees Homes	Desiree Commodore	\$9,500,000
M/I Homes	Marie Burnett	\$9,500,315
Eastwood Homes	Michael Lindsay	\$9,578,160
Terramor Homes	Becky Mooney	\$9,644,150

PLATINUM

Garman Homes	Katelin McCarthy	\$10,136,104
Meritage Homes	Lowell Underwood	\$10,152,005
Meritage Homes	Chris Carroll	\$10,159,904
Fonville Morisey Barefoot	Deborah Kaufman	\$10,282,484
Level Homes	Blake Reaves	\$10,418,024

2017 MILLION DOLLAR CIRCLE



PLATINUM (continued)

Level Homes	Dennis Hobbs	\$10,418,024
Ashton Woods	Cameron Medlin	\$10,431,481
CalAtlantic Homes	Maggie Sparling	\$10,638,817
CBHPW BS	Cheree Brown	\$10,729,049
CalAtlantic Homes	Christine Welch	\$10,763,452
Dan Ryan Builders	Kate Foster	\$11,075,870
Meritage Homes	Joseph McCombes	\$11,248,382
Garman Homes	Krista Brown	\$11,692,702
Ashton Woods	Karla Hamilton	\$11,846,274
CalAtlantic Homes	Donna Smith	\$11,862,679
M/I Homes	Mary Ellen Posedel	\$12,101,421
M/I Homes	Susan Bach	\$12,352,950
Garman Homes	Janice Nesbitt	\$12,682,796
CalAtlantic Homes	Renee Aquilino	\$12,696,463
Fonville Morisey Barefoot	Heather Mansfield	\$12,756,563
HHHunt Homes	Muhammad Hasan	\$12,956,925
Homes by Dickerson	Diandra Buckheit	\$13,142,756
Drees Homes	Mary-Ann de Leon	\$13,300,000
Ashton Woods	Adair Preston	\$14,229,955
M/I Homes	Jake Jablonski	\$14,665,267
Fonville Morisey Barefoot	Juan Leclair	\$14,859,865
KB Home	Theresa Braswell	\$14,964,009
CBHPW BS	Sue Frizell	\$15,104,593
M/I Homes	Sandy Finch	\$15,382,879
Meritage Homes	Carla Daniels	\$15,522,283
M/I Homes	Sabrina Field	\$15,616,145
Toll Brothers	Susan DePrisco	\$15,914,226
CalAtlantic Homes	Jason Galloway	\$16,331,275
CalAtlantic Homes	Gloria Young	\$16,331,275
Pulte Homes	Molly O'Brien	\$16,915,132
PulteGroup	Blair Coppedge	\$17,428,465
CBHPW BS	Danya Bizzell	\$17,633,779
Ashton Woods	Edward Grant	\$17,679,529
CalAtlantic Homes	Gian Hasbrock	\$17,700,202
Pulte Homes	Elizabeth P. Ohmann	\$18,033,876
Dan Ryan Builders	Carla Janney	\$19,201,209

2017 MILLION DOLLAR CIRCLE



ELITE

Pulte Homes	Teresa Lawson	\$20,525,859
M/I Homes	Jamie Werkman	\$23,272,669
Peak Realty Associates, LLC	Chris Mengel	\$24,499,750
Pulte Homes	Kirsten Lynn Shatilla	\$25,052,133
CBHPW BS	Chris Faughnan	\$25,847,362
CBHPW BS	Brooks Saylor	\$25,895,999
Homes by Dickerson	Peter Winkler	\$27,682,581
Fonville Morisey Barefoot	Brian Nelson	\$30,334,874

GENERAL BROKERAGE

The Jim Allen Group, Coldwell	Jim Allen	\$270,953,564
Banker Howard Perry & Walston		