

Home Builders Association of Raleigh-Wake County

2018 Education Calendar

February 2018

NAHB Fall Prevention Training

When: February 28, 2018

Where: HBA of Raleigh-Wake County

Time: 8:00AM – 12:00PM

Cost: Free NAHB Member / \$15.00 Non-Member

Continuing Education

Hours: 4.0

Instructor: Job Site Safety Institute & NAHB

March 2018

Food for Thought: Buying Your First Home

When: March 16, 2018

Where: HBA of Raleigh-Wake County

Time: 12:00PM – 2:00PM

Cost: \$25.00 Member / \$40.00 Non-Member;

includes lunch

Designation: NA

Instructors: Justin Kearney (Wells Fargo), Jason Harris (Terramor Homes), Neil McDonald (HPB Insurance)

OSHA 10-Hour Construction Industry Safety Course

When: March 21-22, 2018

Where: HBA of Raleigh-Wake County

Time: 9:00AM – 4:00PM

both days

Cost: \$45.00 Member / \$55.00 Non-Member;

includes lunch both days

Instructor: Sean Purcell (BMIC)

May 2018

Drink & Learn: The Connected Home and Selling to Millennials

When: May 10, 2018

Where: HBA of Raleigh-Wake County

Time: 4:00PM – 5:30PM

Cost: \$20.00 Member / \$30.00 Non-Member; includes drinks & snacks

Designation: NA

Instructor: John Myers (Samsung)

June 2018

Certified New Home Sales Professional (CSP)

When: June 12-13, 2018

Where: HBA of Raleigh-Wake County

Time: 8:30AM – 5:00PM both days

Cost: \$400.00 Member / \$500.00 Non-Member

Continuing Education

Hours: 18.0

Designations: CGA, CGB, CSP, Master CSP

Continuing Education

Credits: CAPS, CGA, CGB, CGR, GMB, CSP, Master CSP, CMP, MIRM

Instructor: Meredith Oliver

Food for Thought: Tips & Tricks for Trade Show Booths

When: June 22, 2018

Where: HBA of Raleigh-Wake County

Time: 12:00PM – 2:00PM

Cost: \$30.00 Member / \$40.00 Non-Member; includes lunch

Designation: NA

Instructor: Lauren Childress (ZigZibit)

August 2018

Principles of Residential Marketing: Research & Analysis (IRMI)

Classroom & Online

When: TBD

Where: HBA of Raleigh-Wake County

Home Builders Association of Raleigh-Wake County

2018 Education Calendar

Time: 9:00AM – 4:00PM
both days

Cost: \$400.00 Member /

\$500.00 Non-Member

Designations: CMP, MIRM

Continuing Education

Hours: 6.0

Continuing Education

Credits: CAPS, CGA, CGB,

CGR, GMB, CSP, Master

CSP, CMP, MIRM

Instructor:

***Principles of Residential
Marketing: Strategy &
Implementation (IRM II)***

Classroom & Online

When: TBD

Where: HBA of Raleigh-

Wake County

Time: 9:00AM – 4:00PM

both days

Cost: \$400.00 Member /

\$500.00 Non-Member

Designations: CMP, MIRM

Continuing Education

Hours: 6.0

Continuing Education

Credits: CAPS, CGA, CGB,

CGP, CGR, GMB, GMR,

Master CGP, Master CSP

Instructor:

November 2018

***Marketing and
Communicating with the
Aging in Place Client
(CAPS I)***

When: November 6, 2018

Where: HBA of Raleigh-
Wake County

Time: 9:00AM – 5:00PM

Cost: \$200.00 Member /

\$250.00 Non-Member

Designations: CAPS, Master

CSP, CGA

Continuing Education

Hours: 6.0

Continuing Education

Credits: CGA, CGB, CGR,

GMB, CSP, Master CSP,

CMP, MIRM

Instructor: Vincent Butler

***Design Concepts for
Livable Homes and Aging
in Place (CAPS II)***

When: November 7, 2018

Where: HBA of Raleigh-
Wake County

Time: 9:00AM – 5:00PM

Cost: \$200.00 Member /

\$250.00 Non-Member

Designations: CAPS

Continuing Education

Hours: 6.0

Continuing Education

Credits: CGA, CGB, CGR,

GMB, CSP, Master CSP,

CMP, MIRM

Instructor: Vincent Butler

***Details and Solutions for
Livable Homes and Aging
in Place (CAPS III)***

When: November 8, 2018

Where: HBA of Raleigh-
Wake County

Time: 9:00AM – 5:00PM

Cost: \$200.00 Member /

\$250.00 Non-Member

Designations: CAPS

Continuing Education

Hours: 6.0

Continuing Education

Credits: CGA, CGB, CGR,

GMB, GMR, CSP, Master

CSP, CMP, MIRM

Instructor: